

FASTENAL[®]

State of Indiana
QPA 11179

LOCAL PRODUCT AND SERVICE

AT 86 INDIANA FASTENAL STORE LOCATIONS (2,300 NATIONWIDE)

An efficient, *local* source for a vast range of industrial and construction supplies

-  Material Handling, Storage & Packaging
-  Safety
-  Fasteners
-  Tools & Equipment
-  Plumbing, HVAC & Pumps
-  Electrical
-  Janitorial
-  Hydraulics, Pneumatics & Power Transmission
-  Welding
-  Abrasives
-  Metalworking & Cutting Tools
-  Tooling Components & Precision Measuring
-  Raw Materials & Machinery

fastenal.com

PROGRAM HIGHLIGHTS

- Local product, Personal Service & Solutions available throughout 86 Indiana locations with delivery of market basket items within 48 hours.
- Comprehensive & competitively bid pricing ensure's best value resulting in leveraged purchasing power & significantly reduced costs in the Acquisition & Supply of MRO products.
- Optimizes the procurement process & eliminates waste associated with unnecessary bidding exercises and other non value added activities.
- Creates a QPA available to all units of State & Local Government that considers total cost and complies with all applicable procurement standards
- Custom Vendor Managed Inventory solutions based on the customer's needs
- Cost savings initiatives based on best overall value supported throughout all Fastenal locations
- Efficient distribution: 14 distribution centers, the largest of which is located in Indianapolis span over 2.2 million square feet. 5,000 plus delivery vehicles give us total control over our supply channel. Orders for standard items that aren't already in the store can be delivered within 24 to 48 hours
- No shipping costs or surcharges on standard items
- Supports MBE &WBE business through strong MBE/ WBE subcontracting Commitments

KEY POINTS

- In addition to State Agencies & Executive Offices, the QPA with Fastenal is designed to be a procurement resource for all State &,Local Government Agencies, School Districts (k-12) Charter Schools and Higher Ed. As a participant of the program your agency can access a broad line of competitively solicited quality products, services, and solutions.
- Fastenal Company is the largest store based distributor of Industrial & MRO supplies in North America. Our motto of Growth Through Customer Service, complimented by our store fronts, sales force, and dedicated local inventory will ensure the success of this agreement. We look forward to serving your needs, please contact your local Fastenal representative to learn more.
- Contract begins 9/01/09 & replaces QPA 10150 & 10155



Koch Filter Corporation
Filtration Products Crafted with Pride



BOSCH



metabo

PHILIPS

LENOX



JONNESWAY

A TOTAL COST SAVINGS SOLUTION

- *Immediate* access to locally stocked products, including items stocked specifically for your business
- On-site, on-call service from an individual who's 100% responsible for meeting your supply needs
- A level of effort, collaboration, and accountability that you just can't get out of a catalog

Manufacturing & Machining

- Standard, semi-standard, and custom parts produced at 4 locations
- Reverse engineering
- Tool & cutter grinding
- Instant price quotes and expedited lead times for commonly ordered parts



Industrial Services

- Custom Bandsaw Blade Welding
- Cut to Length Metal, Chain & Cable
- Custom Chain Sling Fabrication & Inspection
- Hydraulic Hose Assembly
- Tool & Hoist Repair & Certification

Engineering & Lab Services

-  Fastenal Engineering & Design Support (F.E.D.S.) – Our engineers can answer your fastener questions, provide application testing and training, and help you use fasteners more efficiently during production
- A2LA Accredited Calibration & Lab Testing – Dimensional, mechanical and chemical analysis of Fastenal and customer products; calibration of testing/measuring equipment



Fastenal Managed Inventory



- Eliminate stock-outs
- Reduce on-hand inventory to free up cash
- Cut operating costs with a streamlined process
- Increase revenues with an efficient material flow and better use of labor dollars

E-Business Solutions

- State Agencies & Executive Office Punchout catalog via Peoplesoft
- Fastenal.com
- OneIndiana – Future catalog offering available on OneIndiana



Fastenal Solutions



Affordable technology solutions to help you spend less and work smarter, including the SmartStore™ point of use vending program:

- Immediately reduce product consumption
- Increase inventory turns
- Track all transactions to improve visibility

Contact your local Fastenal representative for additional information.

WE ARE WHERE YOU ARE



- 86 Indiana Fastenal Store Locations with dedicated local Inventory on hand
- Supported by 14 Inventory Distribution Centers
 - State of Indiana Vendor ID 21225
 - State of Indiana QPA 11179